When does an SAE have an Ending Current Inventory?

AET Offce Hours WتEK 10

## Topics:

Results SValuein the SAE Manager

- Where does that number cone from?
- Where does it appear on an award application?
- How do 1 reconcile that value in the records?
- What should and should not befnduded in dosing current inventory?
thow does cash and non-cash expenses impact current inventory?


## Results \$ Value in the SAE Manager



1. SAE Manager line for FFA Jr Fair Markets Lambs is RED
a. Means project is active in 2024, with no current records

4

2. Results $=\$ 3080.25$
3. This is NOT a profit amount
3. INDICATES an investment of $\$ 3080.25$ with no return on that CASH investment

## Where does that number come from?

## To find That Value:

1. Finance Tab

Finances

2. Review/Edit
3. ALL Years, FFA Jr Market Lamb Project, ALL Accounting


Debits
4. Scroll to the bottom $\$ 3696.05-\$ 615=\$ 3080.25$ invested \& no return on investment

| Edit | 4/1/2021 | 3/19/2024 | FFA Jr Fair Market Lambs (Feed) Gut Candy Supplements 251 b | \$100.00 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Grand Total | \$3,696.05 | \$615.80 |

## Ways the value seen in the SAE Manager is reconciled?

1. Has the student SOLD any animals in the project or is it a loss a. Refer to records or Market Manager NO SALES MADE = EDITS


## EDITS to be made for SALES....



## Result of a SALE


$\checkmark$ Animal Sold is GREY
New Inventory Value $\checkmark$ This is a new break-even for lambs left
$\checkmark$ Days update with sale made

We know 1070 days is unrealistic in a market project

Days on Feed now corrected with sale entry


| Grand Total | $\$ 3,764.55$ | $\$ 1,615.80$ |
| :--- | ---: | ---: |

## Ways the value seen in the SAE Manager is reconciled?

2. Is the student holding inventory for fall or new year show?
a. YES...student intends to show at NAILE (Nov) and National Western (Jan)
b. If no sales made at NAILE, then 3 head will be on closing inventory 12/31/21

3. Does project have late year supply/feed purchases that would still remain on inventory at close $12 / 31$ ?
a. Yes
b. Late purchase shavings 12/27 of 10 bales $\$ 68.50$
c. Can be included on closing inventory with 3 lambs

## Where does the ending value appear in the award app or interactive records?

In the app...... located on line 1a on the IncomelExpense Stmt

| Year ? ${ }^{\text {a }}$ 2021 |  | 2022 |
| :---: | :---: | :---: |
| 1. Revenues from Operations? | $\checkmark$ |  |
| a. Closing Current Inventory? | \$2,149 | \$2,149 |
| b. Beginning Current Inventory ? | \$0 | \$2,149 |


| Experience - Yearly Inventory Valuation 2021 Beg.- FFA Jr Fair Market Lambs |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | There are two ways to estimate the financial value of your entrepreneurship experience: <br> - By default, the AET calculates your current inventory by looking at your expenses and income. <br> - Alternatively, you may choose to specify the value of your inventory by declaring individual assets below. This value should be based on market data. <br> - After an enterprise is marked "inactive", the closing inventory is automatically $\$ 0$. |  |  |  |  |
| Return to Project Manager |  |  |  |  |  |
| Date | Suggested Value | Declared Inventory |  | Assets (this |  |
| $\begin{array}{\|l} \hline \text { December } 31, \\ 2021 \end{array}$ | \$2,148.75 | $\dagger$ Add New Asset |  |  |  |
|  |  |  | Type Quantit | Descriptio | Value |
|  |  | No inventory assets are declared. AET uses the suggested value shown. |  |  |  |
| $\begin{array}{\|l} \text { December 31, } \\ 2022 \end{array}$ | \$2,148.75 | $\dagger$ Add New Asset |  |  |  |
|  |  | Type Quantity Description Value |  |  |  |
|  |  | No inventory assets are declared. AET uses the suggested value shown. |  |  |  |
| $\begin{array}{\|l} \hline \text { December 31, } \\ 2023 \end{array}$ | \$2,148.75 | + Add New Asset |  |  |  |
|  |  | Type Quantily Description Value |  |  |  |
|  |  | No inventory assets are declare. AET uses the suggested value shown. |  |  |  |

$>$ In the SAE Manager...... Use the line graph O~ to see ending values all years $\square$
$>$ If no recent records and SAE not made INACTIVE © , it will continue to post value each year

## How We Reconcile the Value....

1. What remains on inventory as an unconsumed or sold inventory ANSWER: 3 lambs + recent purchase of shavings and feed


## 1. Dorper wether.

| Options | Date | Added | Vendor | Debit | Credit |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Edit | 4/14/2021 | 3/19/2024 | FFA Jr Fair Market Lambs (Inventory for Resale) Sylvester Dorpers 70 lbs | \$450.00 |  |

1. CASH Purchase in financial ledger
a. Claim all of purchase expense

| $0$ | Wilson Dorper W 2121 Edit | Date |  | Location |  | Inventory Value |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 4/14/2021 Edit |  |  |  | \$716 <br> Market Value | (Sell/Transfer) $\uparrow$ |  |
|  |  | Weight (lbs) | Cost $\$ 450$ | Weight (lbs) 70 | Days 1072 |  |  |  |
|  |  | 70 | \$450.00 |  |  |  |  |  |

2. Market value says $\$ 716$ in the market manager
a. Adds cash expenses for the breakeven

## RECONCILE:

Cash purchase so student made the investmen CLAIM ALL of the suggested break even $\$ 716$

## 2. WFX Ewe Lamb

| Options | Date | Added | Vendor | Debit |  |
| :--- | :---: | :---: | :--- | :--- | :--- | :--- |
| Edit | $4 / 19 / 2021$ | $3 / 19 / 2024$ | FFA Jr Fair Market Lambs (Non-Cash Expense - <br> Inventory for Resale) <br> Gift: 2021 Beg.- FFA Jr Fair Market Lambs <br> 55 lbs | $\mathbf{\$ 6 0 0 . 0 0}$ |  |

1. GIFT in financial ledger
a. Cannot claim purchase expense, only market value

| $\square$ | Shellhouse WFX E 166 Edit |  |  | Location |  | Inventory Value |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | $\$ 716$ <br> Market Value | (Sell/Transfer) |  |
|  |  | Weight (lbs) | Cost | Weight (lbs) | Days |  |  |  |
|  |  | 55 | \$600.00 | 55 | 1067 | \$716 |  |  |

2. Market value says $\$ 716$ in the market manager
a. Because it takes all cash expenses and divides across the inventory

## RECONCILE:

Choice/Prime Clips \& Wools (130-150 lbs.):
\$200.00
\$260.00

Gift no student investment
Market value $=140 \mathrm{lbs} \times 2.30=\$ 322$
Feed per head $=\$ 300$


## 2. WFX Ewe Lamb



## Gift:

Claim at market value

- Reference Dec 2021 Sale Barn results Claim FEED

NOTE:
Inventory value is under the breakeven of \$716

- Approx. $\$ 300 /$ head


## 3. Dorset Wether

| Transaction List |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Year: | Experience: |  | Accounting Category: |  | Vendor/Memo: |  |
|  | 2021 \% | (All) | $\stackrel{\rightharpoonup}{7}$ | N/C - Non-Cash Expense - Inventory for Resale | $\theta$ |  |  |
|  |  |  |  | New Financial Entry |  |  |  |
| Options | Date | Added |  | Vendor |  | Debit | Credit |
| Edit | 4/11/2021 | 2/28/2024 | FFA Jr Fair Market Inventory for Resale) Labor Exch: 2021 B 75 lb | Lambs (Non-Cash Expense -eg.- FFA Jr Fair Market Lambs |  | \$500.00 |  |
|  |  |  |  | Grand Total |  | \$1,100.00 | \$0.00 |

1. NON-CASH Purchase in financial ledger
a. Cannot claim purchase expense, only market value
2. Market value says $\$ 716$ in the market manager a. Because it takes all cash expenses and divides

Choice/Prime Clips \& Wools (130-150
lbs.): across the inventory
b. Use market value

- WD Dorset W 2160 Edit

Date
4/11/2 4/11/2021 Weight (lbs) 75

$\$ 500.00$

Location
Location
1075

\$716

## 3. Dorset Wether



## Non-Cash Labor Exchange:

## Claim at market value

- Reference Dec 2021 Sale Barn results Claim FEED


## NOTE:

Inventory value is under the breakeven of \$716

- Approx. $\$ 300 /$ head


## 4. 10 bags shavings

- Purchased 12/27/2021, Value $\$ 68.50$



## 5. Feed

350 lbs purchased 12/6/2021
Question: HOW MUCH IS LEFT?

## Math:

- $4 \mathrm{lbs} / \mathrm{head} /$ day $\times 3$ hd $=12 \mathrm{lbs} /$ day
- $12 \mathrm{lbs} /$ day $\times 25$ days $=300 \mathrm{lbs}$
- $350-300=50$ lbs remain on inventory



## 2021 Closing Inventory

| Date | Suggested Value | Declared Inventory | Assets (this project) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { December 31, } \\ 2021 \end{gathered}$ | \$2,148.75 | \$2,082.50 | + Add New Asset |  |  |  |  |  |
|  |  |  | Type | Quantity | Description | Value |  |  |
|  |  |  | Merchandise, Crops, and Animals Purchased for Resale | 1 | Dorper wether 133 lb at breakeven cash investment | \$716.00 | Delete | Edit |
|  |  |  | Merchandise, Crops, and Animals Purchased for Resale | 1 | Dorset NC Labor Exchange $150 \mathrm{lbs} \times \$ 2.30 / \mathrm{lb}=\$ 300$ feed | \$645.00 | Delete | Edit |
|  |  |  | Merchandise, Crops, and Animals Purchased for Resale | 1 | WFX Gift - Market Value $=140$ lbs $\times 2.30 / \mathrm{lb}+\$ 320$ feed | \$642.00 | Delete | Edit |
|  |  |  | Feed, Seed, Fertilizer, Chemicals, Supplies, Prepaid Expenses, other Current Assets | 10 | Bales pine shavings | \$68.50 | Delete | Edit |
|  |  |  | Feed, Seed, Fertilizer, Chemicals, Supplies, Prepaid Expenses, other Current Assets | 11 lbs | Feed from 12/6/21 purchase | \$11.00 | Delete | Edit |

NOTE: Short $\$ 66.25$ compared to suggested value


## Application Income/Expense

Closing = \$2083

- Declared \$2082.50 in Line Graph Cash Inventory Purchased = \$900
- Line 2a

Non-Cash Exchange Purchase $=\$ 500$

- Line $2 b$ and $1 f$

Gift Inventory Purchase $=\$ 600$

- Line 2e

Cash Expenses = \$1634

- Line 2c

Non-Cash Expenses $=\$ 116$

- Line $2 d$ and $1 f$
$\mathrm{NET}=-\$ 66$
NOTE: Short $\$ 66.25$ compared to suggested value


## Application Current Inventory Page

| A. Harvested and Growing Crops/PLANTS on 12/31/2021 ? |  |  |
| :--- | :--- | :--- |
| Description | Quantity | Total Value |
| No records to display. |  |  |

## SUPPLIES:

- Feed
- Shavings


## Purchased for

Resale:

- Dorper
- WFX
- Dorset
B. Feed, Seed, Fertilizer, Chemicals, Supplies, Prepaid Expenses, other Current Assets on 12/31/2021 ?

| Description | Quantity | Total Value |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Bales pine shavings (FFA Jr Fair Market Lambs) | 10 | \$69 |  | Detail |
| Feed from 12/6/21 purchase (FFA Jr Fair Market Lambs) |  | 11 lbs |  | $\$ 11$ |

C. Merchandise, Crops, and Animals Purchased for Resale on 12/31/2021 ?


## OR take the BREAKEVEN in the



NOTE: Taking the breakeven creates a NET 0 to the SAE on app close $12 / 31 / 21$

## Application Current Inventory Page

## SUPPLIES:

- NONE itemized


## Purchased for

Resale:

- 3 head
- None itemized

| A. Harvested and Growing Crops/Plants on 12/31/2022 ? |  |
| :---: | :---: |
|  | Description |
|  | No records to display. |
|  |  |

B. Feed, Seed, Fertilzer, Chemicals, Supplies, Prepaid Expenses, other Current Assets on 12/31/2022 ?

| Description | Quantity | Total Value |
| :--- | :--- | :--- |
| No records to display. | TOTAL |  |
|  |  |  |

C. Merchandise, Crops, and Animals Purchased for Resale on 12/31/2022 ? ?

| Description | Quantity | Total Value |  |
| :---: | :---: | :---: | :---: |
| 3 lambs held for Jan Show - Value is Breakeven $\$ 716 /$ head (FFA Jr Fair Market Lambs) | 3 | \$2149 | Detail |
| TOTAL | TOTAL | \$2,149 |  |
| Inventory Described <br> D. Raised Market Animals on 12/31/2022 |  |  |  |
|  | Quantity | Total Value |  |
| No records to display. |  |  |  |
|  |  |  | - |

## Identifying CORRECT Current Inventory

C. Merchandise, Crops, and Animals Purchased for Resale on 12/31/2022 ?

| Description | Quantity | Total Value |  |
| :--- | :---: | :---: | :---: |
| FFA Jr Fair Market Lambs |  | \$2149 |  |
| SAE NAME ONLY....... No Inventory Description TOTAL | Detail |  |  |


1.




## WHAT IS NOT Current Inventory?

- Any capital assets already included in the TRACTOR
- These will appear in the NON-Current section of the App
- Non-Current Assets must be assigned USAGE to appear in a proficiency app
- ALL appear in degree apps because AET/app pulls ALL RECORDS, ALL YEARS with NO designation to an SAE
- Items NOT PURCHASED in SAE CANNOT count in closing current inventory because realistically it was never brought into the SAE finances


## WHAT IS Current Inventory?

- Consumable inputs used in an operation to produce a crop or product
- Products, crops, or offspring that have yet to mature or are unsold in an operation at $12 / 31$ year end
- These are items as part of your SAE program, but have not yet sold or transferred by year end
- These items were not used, but should be conservatively valued to recover your cost and provide an accurate illustration of total value.


## WHAT IS Current Inventory?

## 1. Crops/plants growing in the field or in storage

- Planted crops that will lay over $12 / 31$ until harvest the following year
-Value is calculated as inputs to date to start the crop (seed, custom use equipment, land rent, chemicals)

2. Feed, Seed, Fertilizer, Chemicals, Supplies, Prepaid Expenses

- Any production input used to produce a crop or product
- Animal feed, plant seeds, crop fertilizer or chemicals, product packaging and supplies


## 3. Merchandise, Crops, and Animals Purchased for Resale

- Unsold products or merchandise in a business
- Harvested crops corn, soybeans, hay, straw, vegetables etc.
- Value is cash market or contracted price
- Exhibition animals fed for Winter or Spring shows or show horses
- Purchased young immature females and males growing to maturity for reproduction


## 4. Raised Market Animal

- Animals under 1 vear of age born outside the start of ag that the student brings into an SAE
- Lambs, calves, kids, piglets born in the calendar vear as part of SAE
- Replacement animals, unweaned offspring listed in the breeding manager


## Rules for Determining Value of Current Inventory Items

- Use of CASH EXPENSES allows student to claim the invested value
- Use of NON-CASH EXPENSES limits the student to claim only the Fair Market Value rather than an anticipated selling price or an inflated purchase price
- When the market manager is used in livestock projects:
- Cash expenses will be distributed among the number of animals to identify a market value for each animal on inventory and for the total inventory
- Non-Cash expenses will show 0 for value of each animal and entire inventory
- These values are also called a breakeven for the animal or for the project
- Key is to be detailed to support value used


## Descriptions of Current Inventory Items

## Crops:

> 100 bu of corn contracted for Feb delivery @ \$4.15/bu
$>75$ acres of winter wheat with investment to date of $\$ 30$ /acre
$>40$ small squares $1^{\text {st }}$ cutting grass hay @ \$3/bale and $1003^{\text {rd }}$ cutting alfalfa hay @ \$6/bale

Supplies:
> 4 rolls floral tape @ \$10 each
> $10080 z$ honey bear bottles @ 0.75 each
$>4000$ lbs custom mixed feed @ .22/lb

- 30 bags untreated soybean seed prepaid expense @ \$48/bag


## Descriptions of Current Inventory Items

Livestock:
$>20$ November born unweaned lambs 40 lbs . @ $\$ 3.00 / \mathrm{lb}$. (check sale barn dec results)
$>$ Show steer on feed for next year: Cash purchase (\$2500) + Cash Feed (\$1200)
$>$ WFX Ewe Lamb Gifted - Market Value $=140 \mathrm{lbs} \times 2.30 / \mathrm{lb} .+\$ 320$ cash feed
$>10$ embryos at cost to produce and extract @ \$97 each
> 100 feedlot steers 1100 lbs. @ current cash price \$1.65/LB
$\geqslant 5$ Straws "Horse Power" Dorset Ram Semen w/storage expense $\$ 65$ each

